



Information to Make Money Management Easier

Summer 2010

## Celebrating 70 Years of Serving Our Members *A Message from our President/CEO*



April 17, 2010 marked a special date in MIT Federal Credit Union history. **We're celebrating 70 years of serving our members and we could not have done it without you!**

When MITFCU was founded in 1940, the United States was recovering from the most devastating economic crisis in history. We operated with prudence and sound financial policies back then, and we have done so ever since.

Thanks to MIT for their sponsorship and continued support during the history of the Credit Union, we've risen from a basement office in MIT's Building 3 with deposits locked in a desk drawer to a full-service credit union and online financial force, providing you with the products and services that you demand. **And as we continue to grow, we hold true to our original mission: to provide quality financial services that meet the needs of our members, while ensuring the financial well-being of the organization.**

Whenever you walk into a branch, call on the phone, or email us, you can expect to receive a warm, friendly greeting from a knowledgeable credit union representative that truly has your best interests at heart. We've also grown from serving only MIT employees to serving the greater MIT community, including graduate and undergraduate students, retirees of our employer

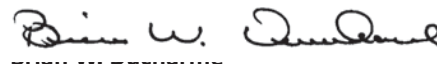
groups, household members and the families of our members. Now our members come from—and reside—around the globe. This makes us not only world-wide but world-class.

Today we have more members doing business with us electronically than we have visiting us in person at one of our branches. Serving members face-to-face is wonderful, but when that's not possible, the convenience of services like e-Branch, our full-service call center, MITFCU Mobile, e-Statements, e-Bills, direct deposit, TouchTone Teller and e-Deposits, along with surcharge-free ATMs and Shared Branching Networks, provide a rewarding experience for all.

As we celebrate 70 years and reflect on how far we've come, we also look to the future. Keep an eye out for upcoming 70<sup>th</sup> Anniversary Specials.

We will continue to listen to you and expand our services to be the financial partner that helps you make your dreams a reality. So thank you for your continued trust, confidence, and partnership.

Sincerely,



President/CEO

### Get a Splash of Cash for Some Summer Fun!

In celebration of our 70<sup>th</sup> Anniversary, we're offering low-rate Personal Loans from July 1 - August 31, 2010.

**Borrow up to \$10,000  
for 12 months  
at only 7.0% APR\***

Go ahead and take that well-deserved vacation, finish off those home improvements, or consolidate high rate loans.

*Don't forget: If you already have a loan or credit card somewhere else, you can refinance or transfer to us and save big!*

\*APR = Annual Percentage Rate. Rates are subject to change without notice. Offer valid from July 1, 2010 through August 31, 2010 and may not be combined with any other offer. Minimum loan amount is \$1,000 and maximum loan amount is \$10,000 (maximum \$20,000 combined for all personal loans). Rate applies to new personal loans with MITFCU or a loan transferred to MITFCU from another financial institution. A sample payment schedule for a 12 month loan of \$2,000 at 7.0% Annual Percentage Rate is approximately \$173.05 per month.



## Moved? Moving?

Make sure we have your up-to-date address, telephone number, and e-mail address on file.

Call 617.253.2845, stop by a branch, or visit us online at [www.mitfcu.org](http://www.mitfcu.org), and log in to e-Branch to fill out a change of address request.



## Announcing: MITFCU 2010 Scholarship & Award Winners!

MIT Federal Credit Union recently recognized deserving recipients of our 2010 Scholarships & Awards.

**The People Helping People Award** is presented to an MITFCU member and member of the MIT community who exemplifies compassion, commitment to helping others, and a sense of social justice. This year's winner is **Eve Sullivan**.

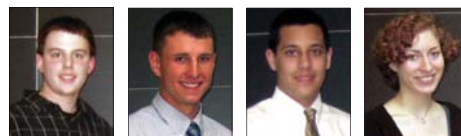
Eve is an active volunteer for the MIT Parents Forum, to which she contributes an enormous amount of time and effort. The third edition of the handbook Eve wrote for Parents Forum, **Where the Heart Listens**, was recently published in January with support, in part, from the MIT Community Service Fund. It is available on Amazon.com.



Eve Sullivan with MITFCU CEO, Brian Ducharme.

To support members investing in their education, and in honor of former staff and volunteers, MIT Federal Credit Union awarded six \$1,000 **Memorial Scholarships** to accomplished students. This year's winners are **Marc Anderson, Michael E. Freeman, Ariane Levinson, Alejandro Irarragorri, Elizabeth Mary Simon & Timothy Stetson**.

Congratulations are also in order to **Angela Ward**, the daughter of an MITFCU member, who was named the **FIRST PLACE WINNER** in the **Massachusetts Credit Union League 2010 Essay Contest for 7th and 8th graders**. Her essay was judged to be the best out of more than 1,100 entries statewide.



Memorial Scholarship Recipients: Marc Anderson, Michael E. Freeman, Alejandro Irarragorri & Elizabeth Mary Simon. (Not pictured: Ariane Levinson and Timothy Stetson).



Angela Ward,  
7th & 8th Grade  
Scholarship Winner.



You will likely need more than one type of financial aid to fund higher education, but understanding the basics is a great first step. You should also take care in choosing lenders that offer the lowest rates and most flexible repayment terms, especially if you

There is extensive financial aid available to help you fund the cost of higher education.

Begin your search with scholarships and grants, which cost you nothing and do not have to be repaid. Next, there are state government loans, college-sponsored loans, commercial lending institutions and MITFCU, which offers private student loans.

have a need for private loans in addition to federal aid.

**Don't Forget: MITFCU now offers private student loans, with lower rates and fewer fees than other lenders, through Credit Union Student Choice, a nationwide program designed to fill the funding gaps federal aid can leave behind.**

Visit [mitfcu.studentchoice.org](http://mitfcu.studentchoice.org) for more information or to apply!



We also recognized **Lincoln Lab** as our 2009 Exceptional Business Partner. This award is presented to a business partner that helps us provide quality financial services that meet the needs of our members while ensuring the organization's well-being. On May 7, Lincoln Lab rededicated the Business Partner Award to us.

**Congratulations to all of our winners!**



Rededication of the Business Partner Award in the Lincoln Lab Branch with MITFCU & Lincoln Lab Staff.

## Tax Free Income for Life

There has been a lot of media attention regarding the Roth IRA Conversion change this year. If you're like most people, you may have questions regarding how this conversion can benefit you.

Richard J. Erickson, CFP®, the Financial Advisor for MITFCU Financial & Retirement Services, answers the following questions and explains the benefits of the Roth IRA Conversion, including how you can earn a tax free income for life!

**Why would someone consider converting to a Roth IRA?**

Converting from a Traditional IRA to a Roth IRA will give you the opportunity to obtain tax free distributions and still have the option (it is an option with the traditional IRA) to pass along money to your beneficiaries. This is true as long as the \$\$ has stayed in the Roth for at least 5 years and you are older than age 59 ½.

**Can you tell me a little more about tax free distributions?**

The main difference between a Traditional IRA and a Roth IRA is that with the Roth IRA a distribution can be withdrawn tax free. So, the money being taken out of your Roth IRA can become a tax free income stream for retirement.

**Earlier, you mentioned this idea about "Tax Free Income for Life." Tell me more about that.**

By using a Roth IRA in conjunction with an annuity, you MAY be able to effectively create your own income stream to provide yourself with a guaranteed\* tax free income for life. Although this opportunity is great, it may not be appropriate for every circumstance, so every situation should be closely assessed. A key criterion is whether or not the Roth IRA Annuity assets can be allowed to grow before beginning to draw an income stream. In the right circumstance, this can be a feasible way to use assets designated for retirement that are currently sitting in checking, savings, or money market accounts.

Representatives are registered, securities are sold, and investment advisory services offered through CUNA Brokerage Services, Inc. (CBSI), member FINRA/SIPC, a registered broker/dealer and investment advisor, 2000 Heritage Way, Waverly Iowa 50677, toll-free (866) 512-6109. Non-deposit investment and insurance products are not federally insured, involve investment risk, may lose value and are not obligations of or guaranteed by the financial institution. CBSI is under contract with the financial institution, through the financial services program, to make securities available to members.

\*All guarantees are based on the claims-paying ability of CUNA Mutual Insurance Society. Guarantees do not apply to the performance or safety of payments allocated to variable accounts. Withdrawals made before age 59 ½ may be subject to a federal tax penalty. If you are considering purchasing an annuity with a Roth IRA or other tax-qualified plan, you should consider benefits other than tax free distributions since those plans already provide tax free options.

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**What should someone do if they are interested in getting their financial situation assessed?**

The best way to get your personal financial situation assessed is to schedule an appointment to meet with me. To schedule an appointment you can call 617.324.6318 or e-mail [colleen.curley@cunamutual.com](mailto:colleen.curley@cunamutual.com).

**How would you describe the ideal candidate for the Roth IRA conversion and Guaranteed\* Tax Free Income for Life?**

That's not an easy question because this approach can be applicable to a variety of circumstances, but to answer your question directly, I'd say anyone in their mid-50's or older on the verge of retiring or newly retired and is not looking to use the money in the next five years might be a good candidate to learn more about this opportunity.

**How can I find out more information about the Roth IRA Conversion and Guaranteed\* Tax Free Income for Life?**

On June 22, 2010 I will present a seminar on this topic. To learn more about this seminar please visit MITFCU's website at [www.mitfcu.org](http://www.mitfcu.org) and click on the Financial & Retirement Services tab.

If you have more questions regarding the Roth IRA Conversion or how to get a tax free income for life, please call 617.324.6318 or e-mail [Rich.Erickson@cunamutual.com](mailto:Rich.Erickson@cunamutual.com).



## Calendar of Events

Join us for educational workshops on the following topics, brought to you by MIT Federal Credit Union and MITFCU Financial & Retirement Services.

**RSVP to save your spot today!**  
Online: [mitfcu.org/home/member/calendar](http://mitfcu.org/home/member/calendar)  
Call: 617.324.6318

### Tax Free Income for Life

7/21/2010, 12pm | Lincoln Lab, AC-120  
7/22/2010, 6pm | Stata Ctr, 32-155

There has been a lot of media attention about the Roth IRA Conversion change this year. Join us to learn how this conversion can benefit you.

### Mainstream Millionaires

7/27/2010, 5:30pm | Stata Ctr, 32-155  
7/28/2010, 12pm | Lincoln Lab, AC-120

Today more people realize that they need a sound investment strategy to achieve their financial goals. Traditional savings accounts and certificates of deposit often don't provide sufficient growth potential to help investors reach their objectives. Yet many people are intimidated by the idea of investing because they don't know where to begin or how to succeed in the market.

### Investment Fundamentals

8/25/2010, 12pm | Lincoln Lab, AC-120  
8/31/2010, 5:30pm | Stata Ctr, 32-155

Research has shown that the vast majority of millionaires are fastidious planners, budgeters, and investors. We want to show you how to develop a sound financial strategy --one that covers all financial bases, from insurance to investing to estate conservation.

## Your Dream Home Awaits You

Now is a great time to **FINANCE** or **REFINANCE** your home with MITFCU

**SAVE ON CLOSING COSTS!**  
We've extended our promotion.

Now you can save **\$250 off the cost of closing** when you close before **September 30, 2010.**

Visit [www.mitfcu.org](http://www.mitfcu.org) for details.

# Introducing FinanceWorks & MITFCU Mobile

FinanceWorks and MITFCU Mobile are two new online enhancements that we have added to our online banking suite.

Both of these services were designed with you in mind—one to take control of your finances all in one place and the other to allow easy access to your accounts, anytime, anywhere!

**FinanceWorks is a free service within e-Branch that allows you to see your complete financial picture all in one place—including MITFCU accounts plus over 16,000 financial institutions and creditors.**



**FinanceWorks will allow you to:**

- Manage your finances in one place.
- View your complete financial picture across 16,000+ financial institutions and creditors.
- See where you're spending your money...So you can stay on budget and find ways to save.
- Ensure bills are paid on time.
- Track all of your bills in one place, no matter how you pay them.
- Know how much money you really have to spend.
- View your projected balance based on upcoming transactions and paycheck deposits.
- Simplify tax time.
- Track tax deductible transactions for both personal and business transactions.

Getting started with FinanceWorks is simple—All you need to do is log in to e-Branch, click on the FinanceWorks link and begin taking control and understanding all of your finances!

**MITFCU Mobile gives you the added convenience of on the go account access, anytime, anywhere!**

**From any internet-enabled phone, PDA, or mobile device, you can:**

- Check your balance
- View account activity
- View account history
- Make transfers
- Make, cancel & view bill payments



To access MITFCU Mobile, all you need is access to e-Branch (valid Account Number and Password/PIN) and a wireless device with an Internet connection.

Simply enter MITFCU's Mobile URL: <https://www.mitfcu-online.org> into the browser of your internet-enabled wireless device and then log in using your Account Number and Password/PIN.

If you get locked out of MITFCU Mobile, call MITFCU's Member Service Center at 617-253-2845 to reset your password. For security reasons, once your password is reset, you'll need to login to e-Branch via your PC (not your mobile device) to select a new password before you can log in on your mobile device. Once your password is set up on your PC, you may use your Account Number and password to immediately log in to MITFCU Mobile.

We take security very seriously which is why MITFCU Mobile is encrypted using the Wireless Transport Layer Security (WTLS) protocol, which provides the highest level of security available today. Additionally, any information passed between servers is encrypted using the Secure Socket Layer (SSL).

## Contact Us

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700 Technology Sq,  
Cambridge, MA  
(8:30am – 4:00pm, M-F)  
**MIT Student Center, W20**  
84 Massachusetts Ave,  
Cambridge, MA  
(9:00am – 4:30pm M-W, F)  
(9:00am – 5:30pm, Th)  
**MIT Lincoln Lab, A-100**  
244 Wood St, Lexington, MA  
(8:30am – 4:00pm, M-F)  
**Mail:** 700 Technology Sq.  
Cambridge, MA 02139-3586

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